



G.M. RICHARDSON, JR.
Division Sales Manager

25A Village Lane
Wallingford, CT 06492
203-265-4947
Fax 203-269-1360

June 2, 1993

TO: 1124 1126 1128 1130
1222 1226 1228 1232
1334
1422 1434
1528

D.M. JK 16/14/93
T & D JN 14/11/93
S.R.M. DD 11/11/93
S.A.M. DD 16/11/93

Subject: Sunoco Franchise Locations 1335-02-02

Dear Managers;

Please review the attached Master Store Lists. Have your Sales Reps contact the locations and sell Plan B which was the option selected by Director of Merchandising, Walt Ward. (cc: auth ltr attach)

Please return the attached forms to me by 6/30/92.

Thank you for your assistance. If you have any questions, or need anything further, please don't hesitate to contact me.

Sincerely,

George
G. M. Richardson
/ck
attachment

cc (w/o attach):
RFK MAY JPR PES BGN
Walt Ward, Sunoco

M-2

C.C. Steve
Loersine

* Return form to
division office by 6/18/93

"We work for smokers."

51849 9442

SUNOCO SURVEY

STORE NAME/#: _____

STORE ADDRESS: _____

PERSON CONTACTED: _____

DATE CONTACTED: _____

STORE VOLUME: _____

DETAILS OF STORE VISIT: _____

51849 9443

GHC724BN

MASTER ACCOUNT LIST

05/03/93

ACCOUNT	NAME & ADDRESS	HAND-HELD NAME	CLASS-FREQUENCY	WEEKLY VOLUME	MERCHDSR	UNIT
ROUTE	TELEPHONE	CHAIN-ID	CHAIN NAME	TYPE	ACCT MKT OR	
	ACCOUNT GROUPS	CORP? / TAX ID	SEGMENT		CONTRACT	
	MONTHLY CALL COUNT	TAX-ID NAME				
		PRI WHOLESALER ACCT & NAME				
		SEC WHOLESALER ACCT & NAME				
		VAP WHOLESALER ACCT & NAME				

TERRITORIES

122804(REG)

453881	DIBB'S SUNOCO FOOD	DIBB'S SUNOCO	B04	RJR S/L PKG	1
	1734 RT 22 AT MYRTLE	1335-02-02	120	RJR PROMO PLATFM	1
076	SCOTCH PLAINS	SUN COMPANY - S	R	GRND/POLE MT	4
	NJ 07076	CORP - YES	GS	CLOCK/LTD SIGN	1
				WINSTON	1
	908-322-4878			CAMEL	2
				SALEM	3
	FEB MAR APR MAY			VANTAGE	4
	1 1			NOW	5
				MORE	6
				WIN BXGXF	40
				WIN PKG PREMIUM	20
				WIN PKG VPR	25
				CAM BXGXF	20
				CAM PKG VPR	10
				SAL BXGXF	40
				SAL PKG PREMIUM	20
				SAL PKG VPR	20
				VAN BXGXF	20
				VAN PKG VPR	10
				NOW BXGXF	20
				NOW PKG VPR	10
				GENERAL MKT/PKG	1
				COUPON ACCOUNT	1
				SAV BUY DOWN	1

No Pay?
Should have some
Payment

ACCTS. IN TERR.

1

51849 9444

GHC724BN

MASTER ACCOUNT LIST 05/03/93

ACCOUNT	NAME & ADDRESS	HAND-HELD NAME	CLASS-FREQUENCY	WEEKLY VOLUME	MERCHDSR
ROUTE	TELEPHONE	CHAIN-ID	CHAIN NAME	TYPE	ACCT MKT OR
	ACCOUNT GROUPS	CORP? / TAX ID	SEGMENT	CONTRACT	UNIT
	MONTHLY CALL COUNT	TAX-ID NAME			
		PRI WHOLESALER ACCT & NAME			
		SEC WHOLESALER ACCT & NAME			
		VAP WHOLESALER ACCT & NAME			

TERRITORIES

122807(REG)

516251	SUNOCO #5110	SUNOCO #5110	C04	RJR OTHER PKG	1
	RT. 1 & OLD POST RD.	1335-02-02	50	RJR PROMO PLATFM	1
181	EDISON	SUN COMPANY - S	R	RJR ENHANCED OPM	1
	NJ 08817	CORP - YES	GS	WINSTON	1
				CAMEL	2
	908-985-9154	375878 MC LANE-NORTHEAST		SALEM	3
	PT6			WIN BXGXF	20
	FEB MAR APR MAY			WIN PKG VPR	10
	1			CAM BXGXF	20
				SAL BXGXF	20
				SAL PKG VPR	10
				GENERAL MKT/PKG	1
				VALU ADD ACCT	1
				P.P. PACK #1	1
				COUPON ACCOUNT	1
				EXTRA VALUEEVD	1
				PREF PRES ABC	1
				PREF PR CTR4L3	1

Check Doc

LAST DATE COUPONS RECEIVED 11/24/92

ACCTS. IN TERR. 1

51849 9445